



Businesses in Docklands

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A great start to 2016

It's been a great start to the year for Glenn Donnelly and Lina D'Ambrosio from City Residential in Bourke St, Docklands.

The pair recently decided to branch out on their own following an eight-year business relationship with a business partner from City Residential Lorimer St, Docklands.

They are now the proud owners of City Residential Bourke St and began trading from their new office at 818 Bourke St in Docklands in mid-December.

According to Lina, they've had an amazing start to their new venture. "Being located in such a busy hub, we are constantly getting walk-in business," Lina said.

"There is a daily stream of people coming in to lease apartments, including corporate clients from ANZ, NAB and the Ericsson building, along with interstate clients looking to secure a new home."

"We've leased so many furnished and unfurnished properties that we need more to keep up with the demand," she said.

With a combined experience of more than 18 years in the real estate industry, Glenn and Lina have a wealth of knowledge about the industry.

“We’ve also lived in Docklands for 10 years now and really enjoy the spoils of living and working in the area,” Glenn said.

With their considerable knowledge of the Docklands and inner-city area, Glenn and Lina describe themselves as the consummate real estate professionals.

The duo prides themselves on their negotiation skills, with hundreds of successful transactions to their credit, not to mention hundreds of happy landlords, vendors and tenants.

Glenn and Lina say their work ethic and level-headed approach means their clients enjoy effective service and excellent outcomes. The pair has set several records in the area, and say consequently they receive most of their business through personal referrals.

“If you desire a team that genuinely cares about your needs to handle the sale or leasing of your investment, call us today,” Glenn said.

City Residential is currently seeking furnished and unfurnished properties for their many clients, including relocations consultants whom Lina deals with regularly.

“I will take clients for private inspections so I can get to know them and ensure I am getting the right fit for the client and the landlord,” Lina said.

Glenn said he was currently seeking properties to sell to his ever-growing database of buyers.

You can visit the City Residential Bourke St team at 818 Bourke St, Docklands. To speak with one of the team call Glenn on 0419 998 235 or Lina on 0430 929 851.