

ADVERTORIAL

City Residential Real Estate: it's about celebration

“We want the process of buying and selling to be the celebration it should be rather than the daunting process it often is today.”

Two years ago we had a vision – to create the finest real estate company in the inner city of Melbourne. What motivated us was the excitement of shaping a real estate company that excels at every level. This continues to drive us today.

At City Residential Real Estate, we aim to be the best. We strive to shine in every area of our business, continually reinventing ourselves as we find better ways to achieve our clients' goals.

We are a learning organisation. We regularly review our structure, systems and processes, asking ourselves: How can we improve our service to our clients?

While our main focus is selling and leasing residential property, we have a range of complementary services to make it easier for you to do business.

Our residential selling department as well as our property management team, offer expert help in not only the Docklands but also in Melbourne, Southbank and in the St Kilda Road precinct.

We want the process of buying and selling to be an exciting and seamless experience for you.

You could say we're high tech and high touch. We use technology to maximise results while continuing to offer excellent customer service.

Our reputation is built on:

Integrity: We are dependable and honorable.

Communication: We are open, transparent and in touch .

Customer care: We value our clients and express this in our relationships.

Results: We achieve superior results in every situation.

To succeed as a real estate company facing today's business challenges, we continually develop our people, refine our systems and upgrade our service standards.

More importantly, we believe in the business of being human.

We value our clients and business partners, understanding that good working relationships need care and consideration. As we move forward and expand, we continue to be enthusiastic, optimistic and grateful for your support.

I am delighted to work with the best and brightest people in the industry as we serve your real estate needs.

Glenn Donnelly and Richard Mindraoui
Managing Directors

For all your real estate needs feel free to contact Glenn on 0419 998 235 or at glennd@cityresidential.com.au or Richard on 0437 250 964 or at richardm@cityresidential.com.au

